

Sajjad Husain Arastu

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Qualifications:

- Master of International Business | The University of Auckland, New Zealand **Sep 2017-Mar 2019**
- Master of Marine Technology | University Technology Malaysia, Malaysia **Aug 2013-Feb 2015**
- Bachelor of Science in Marine Engineering | BITS Pilani, India **Aug 2007-Jul 2011**

Other Relevant Courses

- Passport to Business, The University of Auckland, New Zealand **Jul 2018-Oct 2018**
- Certificate in Data Analytics using Excel | Edx/ Microsoft (online) **Apr 2017-Jul 2017**
- PG Diploma in Supply Chain Management | TWG International, India **Dec 2016-Feb 2017**
- Certificate in International Trade Management | Global EXIM Institute, India **Feb 2016**
- PG Diploma in Industrial Automation | Technocrat Automation Pvt. Ltd, India **Apr 2012-Mar 2013**

Work Experience:

Professional Casual Staff | University of Auckland, New Zealand **Mar 2019-Present**

- Lead a team of 35 people to support and train them to perform orientation week preparations.
- Orientation planning and event set up by coordinating activities with university staff and other stakeholders.

Student Consultant | Kotahi Logistics LP, New Zealand **Jan 2019-Mar 2019**

- Advanced analysis of corporate and competitive strategy with a focus on innovation, diversification and strategic change.
- Critically assess various strategy and business model opportunities and evaluate potential risks.

Summer Assistant (Resident Adviser) | University of Auckland Accommodation, New Zealand **Nov 2018-Feb 2019**

- Proactively engage with residents to develop and maintain a helpful and caring environment.
- Effective communication and interpersonal skills by customer interaction and reporting activities to managing team.
- Work closely with accommodation management teams to provide a high level of customer service to summer guests, to offer administrative and operational support to teams, and to assist in after hour duties.

Event Staff | Function staff, Auckland, New Zealand **May 2018-Present**

- Brand Ambassador in Sky City Convention Centre to evaluate the performance of staff and customer service.
- Event Set up and managing a team of 5 to perform catering and guest service.

Suite Steward | Eden Park Stadium, Auckland, New Zealand **Apr 2018-Present**

- Managing guest services and providing excellent customer support and enhancing their experience.

Senior Executive | I Process Pvt. Ltd (ICICI bank), Hyderabad, India **Sep 2016-Nov 2016**

- Processing of Two-Wheeler Loans for ICICI bank.
- Loan documentation and Administration.
- Activity planning, allocating resources and client handling.
- Team building and training a team of 12.

Leadership Roles:

Board of Directors (Mikes Bikes Business Simulation) | University of Auckland Business School, Auckland, New Zealand **May & Nov 2018**

- Assessing and Evaluating performance of 150 students for their Mike's Bike Companies and understanding their growth strategies.
- Data analysis and checking market and financial reports of the student companies to measure their performance.

CEO -Cycle Planet (Mike's Bikes Simulation) | University of Auckland Business School, New Zealand

- Part of Managing people and organization course in Business Master's program. **Sep 2017-Nov 2017**
- Leading and managing a team of 6 executives to combine and integrate elements of strategy, marketing, operations, product design and human resource management within a complex competitive business environment.

- To make informed decisions to maximise the profit and Shareholder Value (SHV).

President-International Student Society | International Student Centre, University Technology Malaysia, Johor Bahru, Malaysia **Sep 2014-Aug 2015**

- Responsible for organising academic, social and cultural workshops and events for International students.
- Managed a team of 12 people and performed logistics support, catering support and venue planning.
- Effective decision making and problem-solving skills during workshop planning.

Volunteer Work:

Alumni Relations Volunteer | The University of Auckland, New Zealand **May 2018**

- Feedback collection and managing of Alumni relations booth at the UOA graduation ceremony.

Student Mentor | University of Auckland Business School, New Zealand **Apr 2018-May 2018**

- Guiding students and explaining the concepts of Mike's Bikes business simulation.
- Training and assessing their performance and providing them feedback.

Student Ambassador | Graduate School of Management, UOA, New Zealand **Mar 2018-Mar 2019**

- Interact with new students and provide information about studying at the GSM and life in Auckland.
- Assist in facilitating orientation week sessions and Conduct campus tours.
- Event set up, activity planning and coordinating staff and student schedules with a team of 5 people.

Uni-Guide | The University of Auckland, New Zealand **Feb 2018-Feb 2019**

- Assist in facilitating orientation for new students from all faculties and provide campus tours.
- Planning and executing events for students of all faculties.
- Organize Ice-breaking sessions for new students and assist in team building activities.

Class Representative | University of Auckland Business School, New Zealand **Jan 2018-Jun 2018**

- Representing class voice in two subjects Business Analytics and Marketing Management to provide the interest of the class and negotiate with staff the possible solutions to improve the course structure.
- Effective communication in both written and verbal form to interact with staff and give feedback to resolve any problem or issues faced by students.

Spectator Surveyor | McKAYSON NZ Women's Open, New Zealand **Sep 2017-Oct 2017**

- Responsible for collecting feedback from visitors and collecting quantitative data to identify the visitor population and customer satisfaction.

Achievements:

- Received leadership and service award (Bronze level) awarded by The University of Auckland for excellent service to community, active participation in co-curricular activities and leadership during the course.
- Received prestigious honor as guest speaker to speak in front of 200 people at the University of Auckland cohort 9 graduation ceremony held at Royal New Zealand Yacht Squadron.
- Ranked in 1st position globally in Mike's Bikes single player hall of fame for 2017-2018 and 2018-2019 with an SHV of \$1022.5 and a net profit of \$73 Million.
- Won a gold medal in swimming for the University club in the year 2010.

Clubs and Societies:

- Management Consultancy Club, The University of Auckland **Mar 2018-Present**
- Auckland University Student Association, The University of Auckland **Jan 2018-Present**
- University of Auckland Canoe Club, The University of Auckland **Sep 2017-Present**

***References can be provided upon request.**